1. Maximized business potential by providing excellent customer service and ensuring [Number]% client retention.
2. Demonstrated products and specific features at customer locations and special events.
3. Leveraged proven sales methods to increase revenue by [Number]% and surpass sales objectives by [Number]%.
4. Identified prospect needs and developed appropriate responses along with information on suitable products and services.
5. Maintained routine communication with clients to assess overall satisfaction, resolve complaints and promote new offerings.
6. Worked to develop network by identifying and pursuing new leads, attending industry events and building rapport with clients.
7. Expanded YOY revenue by $[Number] since [Timeframe], resulting in [Number]% increase.
8. Closed over [Number] daily sales after contacting potential customers to educate them on [Product or service].
9. Branded products through effective salesmanship and maintained long-term relationships with clients.
10. Consulted with [Type] specialists to establish new business partnerships through exploratory and informative meetings focused on value and benefits of device solutions.
11. Developed and presented educational pitches detailing practical and financial product benefits.
12. Traveled throughout assigned territory to leverage leads and visit existing customers.
13. Proactively managed client correspondence and recorded all tracking and communications.
14. Maintained responsibility for [Number] accounts within assigned territory, consistently touching base to assess needs and satisfaction.
15. Maintained accurate and thorough records of leads and customer account information.
16. Supported customers continuously from sales process to product set-up and use.
17. Automated [Type] contact management system, resulting in better client organization and goal alignment.
18. Conducted research to monitor market conditions and industry competitors.
19. Enhanced product exposure to customers by negotiating display position and [Action].
20. Cultivated new leads through application of [Type] and [Type] strategies.